



**FOR IMMEDIATE RELEASE**

## **Belcan Acquires Intercom Consulting & Federal Systems Corp.**

Cincinnati, Ohio – July 27, 2016 – Belcan, LLC (“Belcan”), a global supplier of engineering consultancy services and technical staffing solutions, announced today that it has acquired Intercom Consulting & Federal Systems (“Intercom”). Terms of the transaction – which closed today – were not disclosed. Belcan is a portfolio company of AE Industrial Partners, LLC (“AEI”), a private investor in aerospace, power generation and specialty industrial companies.

Founded in 1992 and headquartered in Lansdowne, VA, Intercom provides secure, enterprise-level IT solutions that support and protect mission-essential assets and operations for the U.S. Federal government through four primary capabilities: cyber security, enterprise management, systems engineering and architecture, and network engineering.

“Intercom is an important, strategic addition to Belcan’s growing array of products and services,” said Lance Kwasniewski, Chief Executive Officer of Belcan. “Intercom expands Belcan’s extensive abilities to serve its clients in the most sensitive, mission-critical assignments, around the globe.”

“As part of Belcan, Intercom can take its highly specialized expertise into new industry segments, broadening our global Federal Services business,” said Randall S. Coppersmith, Chairman and Chief Executive Officer of Intercom. “Combining the complementary offerings of these two companies will be a powerful driver of growth for both Belcan and Intercom.”

“There’s no question that demand will continue to escalate in the foreseeable future for the highly specialized, essential consulting and services provided by Intercom, particularly in the current volatile international environment,” said David H. Rowe, Managing Partner of AE Industrial. “Belcan is perfectly situated to introduce these vital services and solutions to commercial clients seeking enhanced security that can meet constantly changing threats and IT solutions for today’s global business demands.”

Kirkland & Ellis LLP served as legal advisor and PricewaterhouseCoopers LLP served as financial advisor to Belcan and AE Industrial Partners. Greenberg Traurig served as legal advisor and the McLean Group served as financial advisor to Intercom.

### **About Belcan**

Belcan is a global supplier of engineering consultancy services and technical staffing solutions. Belcan engineers better outcomes through adaptive and integrated services, from jet engines to electronics, heavy equipment to pharmaceuticals, Belcan takes a partnering approach to provide

customer-driven solutions that are flexible, scalable, and cost-effective. Belcan's unique capabilities have led to continuous growth and success for nearly 60 years. For more information, please visit [www.belcancorporation.com](http://www.belcancorporation.com)

**About Intercom Consulting & Federal Systems Corp.**

Intercom Consulting & Federal Systems Corp., based in Leesburg, Virginia, is a well-established, employee-owned information technology company that, from its origins in 1992, has been delivering secure, enterprise-wide IT solutions for commercial and government clients around the world. Intercom provides world-class cyber-security innovation, coupled with state-of-the-art technology and consulting. The company has received more than 100 awards for excellence from its clients, including four citations for outstanding performance in recent years from the Department of State. For more information, please visit [www.intercomfed.com](http://www.intercomfed.com)

**About AE Industrial Partners, LLC**

AE Industrial Partners, LLC is a leading private investment firm in the aerospace, power generation and specialty industrial sectors, focusing on highly technical manufacturing, distribution and supply chain management, MRO (maintenance, repair and overhaul) and industrial service-based businesses. AE Industrial's team includes partners with C-suite operating experience in organizations such as GE, Gulfstream Aerospace, Power Systems Manufacturing, Hawker Beechcraft, Landmark Aviation, Bombardier, IDEX, Aviall, B/E Aerospace, NetJets, and Grand Prairie. For more information, please visit [www.aeroequity.com](http://www.aeroequity.com)

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